



What we do & How we accomplish it:

10East provides services that make running a tough railroad business a breeze.

railDOCS - an acronym for **rail+Daily Operations Control System**, is a suite of integrated applications that enable our rail-focused customers to manage people, information, assets, tasks and projects. 10East integrates proven business processes, business information and leading edge technology into a single Internet-based management suite that drives business in the most cost efficient manner possible.

But we don't stop there . . . **railDOCS** continually evolves to mirror the changing demands of business, building on continued operations improvement.

railDOCS - enables efficiencies that LOWER OPERATING RATIOS.

With the **railDOCS Business Intelligence Suite**, a company can:

- **Manage the Entire Life Cycle of Business Tasks**
- **Improve Employee Productivity**
- **Make Better and More Informed Decisions**
- **Connect and Share Information Between Departments and Business Partners, Next Door or Around the World, Anytime . . . Anywhere.**
- **Automate Manual Processes to Save Time and Money**
- **Protect Business Intelligence and Ensure It Survives Employee Turnover**
- **Eliminate the Headache of Using Multiple and Incompatible Applications that Do Not Support Actual Business Processes**
- **Eliminate Incompatibilities Between Hardware, Operating Systems, and Software**
- **Enjoy Peace of Mind with railDOCS' Advanced Maintenance, Security, and Disaster Recovery Mechanisms**





Business Management Systems

Full Cycle Business Process Management

Prior to the availability of **railDOCS**, railroads simply had few options for business management applications. The best of those options rarely provided the exact functionality needed, and fewer provided integration with other systems. This limited the value and caused as many issues as were resolved by having systems in the first place.

railDOCS is a suite of business management applications that effectively and efficiently replaces segregated applications and supports the unique workflow of a railroad. In short, it works the way a railroad works.

Then, **railDOCS** continually evolves to mirror the changing demands of business, building on continued operations improvement.

railDOCS is intuitive, robust, reliable, cost effective and best of all, extremely easy to use.

Currently, we have systems to support:

- **Signal Engineering Operations**
- **Signal Shop Operations**
- **Signal Maintenance Operations**
- **Track and Civil Engineering Operations**
- **Track Maintenance Operations**
- **Environmental Engineering Operations**

railDOCS provides exacting solutions for:

- **Project Management**
- **Construction Crew Management**
- **Signal Shop Wiring and Signal Shop Remanufacturing Management**
- **Project Estimating and Job Costing**
- **Material Forecasting**
- **Document and CAD File Management and Distribution**
- **Engineering Information Support**
- **AEI Front End Processing**
- **Geometry Car Data Management**
- **MOW Task Management**
- **HAZMAT Incident Project Management and Federal Reporting**
- **Tank Car/TOFC Inspection Management**
- **Electronic FRA Test and Inspection Data Collection Management, Scheduling**

And every day new **railDOCS** features come on-line, expanding our value....

....expanding our customer's ability to increase efficiencies.



Business Management Systems

Improve Employee Productivity and Make Better Decisions

End the frustration of trying to combine and correlate information from different places and different systems. Access the information you need . . . without waiting for someone to get back from vacation . . . or get back from a meeting . . . or a business trip. Eliminate the need for “computer” experts to do the things that any skilled railroad worker can do, given the right tool. After all, technology should make your job easier not more complicated.

railDOCS also protects valuable Intellectual Property. Organized data and facts over time becomes Intellectual Property. Intellectual Property is valuable and enables a company to compete. **railDOCS** retains that Intellectual Property, even through attrition, and enables a company to continually build upon its experiences through time. There is absolutely no reason to lose experience, along with the ability to remain competitive, simply due to “right sizing”.

Connect and Share Information Seamlessly with other Departments, Companies, and Business Partners... Next Door, or Around the World

Only with an Internet-based application can you connect and correlate information across departments, companies, and business partners . . . next door, or around the world. Users can bring external business partners right into the work process and gain all of the benefits created by simplified communications and shared, real-time data. It’s simple and easy to maintain the latest and most up-to-date forms, files, policies, procedures, standards, work schedules, and reports . . . ensuring quality and accuracy. Users can track and manage large numbers of projects with less effort, ensuring timeliness and enforcing budgetary considerations. They can also carry out collaborative work across departments, external business partners and associates, ensuring the ability to effectively collaborate without the constraints and concerns of coordinating time or location.

Advanced Security Features

The security of **railDOCS** and the privacy of our customer’s information are high priorities for 10East. We recognize that business information is an invaluable asset. As such, we have created an industrial strength data center, backed by a team of proven experts to manage our service . . . and our track record is truly impeccable. 10East has been a leader in Internet security and encryption technology for many years.

railDOCS is not sold, it is delivered via the internet as a “pay as you go” service. We have created the beginning of the end to licensing fees, upgrades and capital purchases . . . we may have changed the entire way our rail customers view Business Management Systems. And **railDOCS** is a proven, radically different and dynamic approach to railroading. 10East provides services that make running a tough railroad business a breeze . . . if you don’t believe us, ask one of our several thousand users!

Mobile Business Systems

10East supports mobile workers with its **railDOCS Mobile Business Platform**. The **railDOCS Mobile Business Platform** is a comprehensive platform upon which 10East builds, delivers, and supports both standard and custom mobile applications.

The **railDOCS Mobile Business Platform** addresses a plethora of fundamental mobile deployment issues that enable the most robust and lowest cost way of enabling a large and widely dispersed railway mobile work force. It specifically addresses:

- user identification and authentication
- communications
- the routine synchronization of data between mobile devices and the **railDOCS** data center
- hardware and software configuration management
- automated software upgrades during the routine synchronization process
- plus many other issues



10East's robust *Mobile Business Platform* frees its developers to concentrate on improving and building new business-focused applications that provide real "Return on Investment".

10East has strong relationships with hardware partners that provide our line of Mobile Tools (MTs). This strong partnership is a key to the success of our mobile initiative, as it enables 10East to provide highly customized solutions that suit the specific needs of our mobile customer base, while leveraging strong support from industry leaders in electronics.

10East's service-based approach to business, combined with close management of our hardware relationships enable us to provide a very strong and fully turnkey solution to meet the mobile needs of our customers. This turnkey approach includes the delivery of fully functional, hardware and software equipped MTs that are ready to go to work immediately, and are backed by 10East's repair and return and warranty repair programs. A comprehensive training program is also provided, including ample written documentation, web-based training (complete with animated movies), and an interactive training DVD to drive "train the trainer" classroom-based instruction. All of these benefits lower customer risk and assure successful and speedy mobile deployments.

It takes focus and dedication to keep up with the fast paced Information Technology environment. Hardware, operating systems, applications, development environments, and industry trends change every day. Since 1996, our dedication to technology and the railway industry has enabled 10East to deliver the most capable management tool a railroad could have.



1387 Cassat Avenue
Jacksonville, Florida 32205
Phone: 904.220.3627
www.10east.com

Exclusively Represented by



618 Cepi Drive, Suite B
Chesterfield, MO 63005
Phone: 636.532.1144
www.tpscraill.com